

## **Regional director U2P Group (Limburg/Campine area)**

U2P provides a platform for scale-ups and partners with **innovative** ideas striving for a bright and **sustainable** future. We (under)support sustainable and progressive entrepreneurs who aspire to an ideal world. Based on the **belief** that people with innovative ideas should be heard and supported! Challenges are our **motivation**. When you believe in them, it is possible!

Due to recent and planned growth, we are looking for a Regional Director for the Limburg and Kempen region. In this broad position, you will be responsible for translating and rolling out the strategic growth plan into result-oriented actions for the various branches within your region. You will assist the local managers in their daily management and are jointly responsible for the growth of the organization.

### **Your assignment:**

- ✓ You will be responsible for the growth of our pillars (solar panels, batteries, charging stations, ventilation and heat pumps) in the different market segments (B2C, B2B, B2B2C)
- ✓ You will translate the strategic vision from management to the various branches and develop a plan of action with the goal of increasing growth and EBITDA within the province
- ✓ You create opportunities and possibilities, and anticipate opportunities and threats with enthusiasm
- ✓ You detect local best practices. You initiate and follow up on inter-branch synergy initiatives.
- ✓ You are a sounding board for the local directors: you explain your objectives, determine together an action plan and assist where necessary. You guard the business, but with a healthy dose of empathy
- ✓ You encourage collaboration, positive entrepreneurship and responsibility

### **Your profile:**

- ✓ You are results-oriented and persuade others to work together to achieve set objectives
- ✓ You are someone hands-on who likes to be operationally involved, but can also understand and reflect strategically
- ✓ You provide structure and clarity, both verbally and in writing.
- ✓ You listen and work with facts, figures and emotions and are able to transform their emotional charge into professional, businesslike and positive actions.
- ✓ You are stress resistant
- ✓ You have extensive experience in managing and leading groups within a multi-site organization
- ✓ You have a higher degree and possess the required technical and financial acumen. You have an affinity with the renewable energy sector and energy transition
- ✓ You subscribe to our code of conduct on paper and in practice, see U2P Code of Conduct (u2pgroup.com)

### **Offer:**

You will join a young, fast-paced and ambitious organization where you can contribute to its further growth and professionalization. It is a responsible job with room for initiative and innovation, where you can use both your business and human skills. A motivating and competitive salary package is self-evident. You also get the opportunity to further develop yourself and your profession in a future-forward organization.

### **Interested?**

Please do not hesitate to send your cover letter and c.v. to **stephanie.legat@u2pgroup.com**. For additional information: 0479/32.80.40