

Regional director U2P Group (Limburg/Campine area)

U2P provides a platform for scale-ups and partners with **innovative** ideas striving for a bright and **sustainable** future. We (under)support sustainable and progressive entrepreneurs who aspire to an ideal world. Based on the **belief** that people with innovative ideas should be heard and supported! Challenges are our **motivation**. When you believe in them, it is possible!

Due to recent and planned growth, we are looking for a Regional Director for the Limburg and Kempen region. In this broad position, you will be responsible for translating and rolling out the strategic growth plan into result-oriented actions for the various branches within your region. You will assist the local managers in their daily management and are jointly responsible for the growth of the organization.

Your assignment:

- ✓ You will be responsible for the growth of our pillars (solar panels, batteries, charging stations, ventilation and heat pumps) in the different market segments (B2C, B2B, B2B2C)
- ✓ You will translate the strategic vision from management to the various branches and develop a plan of action with the goal of increasing growth and EBITDA within the province
- ✓ You create opportunities and possibilities, and anticipate opportunities and threats with enthusiasm
- ✓ You detect local best practices. You initiate and follow up on inter-branch synergy initiatives.
- ✓ You are a sounding board for the local directors: you explain your objectives, determine together an action plan and assist where necessary. You guard the business, but with a healthy dose of empathy
- ✓ You encourage collaboration, positive entrepreneurship and responsibility

Your profile:

- ✓ You are results-oriented and persuade others to work together to achieve set objectives
- ✓ You are someone hands-on who likes to be operationally involved, but can also understand and reflect strategically
- ✓ You provide structure and clarity, both verbally and in writing.
- ✓ You listen and work with facts, figures and emotions and are able to transform their emotional charge into professional, businesslike and positive actions.
- ✓ You are stress resistant
- ✓ You have extensive experience in managing and leading groups within a multi-site organization
- ✓ You have a higher degree and possess the required technical and financial acumen. You have an affinity with the renewable energy sector and energy transition
- ✓ You subscribe to our code of conduct on paper and in practice, see U2P Code of Conduct (u2pgroup.com)

Offer: You will join a young, fast-paced and ambitious organization where you can contribute to its further growth and professionalization. It is a responsible job with room for initiative and innovation, where you can use both your business and human skills. A motivating and competitive salary package is self-evident. You also get the opportunity to further develop yourself and your profession in a future-forward organization.

Interested: Please do not hesitate to send your cover letter and c.v. to stephanie.legat@u2p.be. For additional information: 0479/32.80.40